

# S P O N S O R S H I P O P P O R T U N I T I E S

#### 2021

Downtown Joplin Alliance offers many sponsorship opportunites. For each event, your logo and/or business name is on all printed materials, recognition in news releases, newsletters, emails, and social media. Sponsors of larger events may also receive recognition on signage, t-shirts, TV, newspaper, and radio ads.

Your financial investment not only helps your business build brand awareness in the community, it also supports the year-round revitalization efforts of Downtown Joplin Alliance.

#### CONTACT

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# ABOUT DOWNTOWN

**Downtown Joplin** is located in approx 150 blocks of our historic core. This includes the newly dubbed Arts District as well as several national and local historic districts. The synergy created by beautiful 100 year old buildings, creative locally owned shops and restaurants, and dozens of community events makes downtown a major destination.

**Downtown Joplin** is home to more than 500 businesses who create over 5000 jobs!

**Downtown Joplin** is the heart of our community. It reminds us where we come from and serves as an incubator for locally owned businesses.

## ABOUT DOWNTOWN JOPLIN ALLIANCE

**Downtown Joplin Alliance** is a 501c3 nonprofit organization dedicated to the economic vitality and historic preservation of Downtown Joplin. <sup>EIN 43-1561015</sup>

**Downtown Joplin Alliance** is an Associate level Main Street Program recognized by the National and Missouri Main Street Organizations.

**Downtown Joplin Alliance** leverages both the art and science of downtown revitalization to create a better quality of life for all by harnessing the assets that set Joplin apart.

**Downtown Joplin Alliance** brings over 100,000 visitors to downtown with events, activities, and promotions each year.

In 2019, we welcomed 19 new businesses, and 1.7 million in private investment dollars to downtown. Our volunteers logged more than 3000 hours!

### OUR REACH WITHIN THE COMMUNITY

- OVER 30,000 SOCIAL MEDIA FOLLOWERS
- DOWNTOWNJOPLIN.COM OVER 23,000 MONTHLY PAGE VIEWS
- KSN/KODE NBC&ABC TELEVISION AFFILIATES FOR THE FOUR STATE AREA
- THE JOPLIN GLOBE OVER 75,000 PRINT SUBSCRIPTIONS
- AMI RADIO: 6 RADIO STATIONS IN JOPLIN, PITTSBURG, NEOSHO
- ZIMMER RADIO: 5 RADIO STATIONS IN JOPLIN, PITTSBURG, NEOSHO
- PRESS RELEASES: 30+ MEDIA OUTLETS INCLUDING RADIO, TELEVISION, NEWSPAPER, MAGAZINES, AND BLOGGERS

| Customizable sponsorship  | Partnership Opportunities                                      |  |   |  |   |
|---|--|--|---|--|---|
| backages can be created to<br>meet your needs, budget<br>and goals                              | PLATINUM<br>PARTNER<br>\$20,000<br>Select \$30,000<br>in value | GOLD<br>PARTNER<br>\$12,000<br>Select \$18,000<br>in value | SILVER<br>PARTNER<br>\$8,500<br>Select \$12,000<br>in value | BRONZE<br>PARTNER<br>\$5,000<br>Select \$7,000<br>in value | Benefits: ask<br>for details!   |
| THIRD THURSDAY<br>TITLE SPONSOR<br>\$8500   |  |  |   |  | Your brand on all<br>Third Thursday<br>materials. Includes<br>optional booth space<br>at every Third<br>Thursday. |
| EMPIRE MARKET<br>TITLE SPONSOR<br>\$7500  |  |  |   |  | Includes up to 12<br>booth spaces at DJA<br>events. Banner<br>placement on 4th<br>Street.                         |
| WINESHARE<br>PRESENTING SPONSOR<br>\$3000   |  |  |   |  | Featured during<br>presentation portion.<br>Recognition on all<br>WineShare materials.                            |
| WEBSITE SPONSOR<br>\$2000   |  |  |   |  | Recognition<br>throughout website,<br>in newsletter and<br>social media.  |
| THIRD THURSDAY<br>MONTHLY SPONSOR<br>\$2500   |  |  |   |  | Take a block of one<br>event and make it<br>your own! Special<br>discounts on<br>additional months.               |
| HOLIDAY EXPERIENCE<br>IDANGERED PROPERTIES PROGRAM<br>NIGHT MARKET SPONSOR<br>DOWNTOWN PASSPORT | 2200  <br>2000  <br>1500  <br>1500                             |  |   |  |   |
| FALL FESTIVAL<br>ANNUAL SIDEWALK SALE<br>EMPIRE MARKET MONTHLY                                  | 1200  <br>1200  <br>1000                                       |  |   |  |   |
| BUSINESS INVESTMENT GUIDE<br>MONTHLY NEWSLETTER<br>VOLUNTEER PROGRAM<br>CLEAN TEAM              | 1000   1000   1000   1000                                      |  |   |  |   |
| WINESHARE MONTHLY<br>COMMUNITY GARDEN<br>KIDS MEAL/EMPIRE SPROUTS<br>B2B ROUNDTABLES            | 500  <br>500  <br>500  <br>250                                 |  |   |  |   |
| SPONSOR A FARMER  | 250  |  |   |  |   |

Our partnership opportunities vary from single event or program to twelve months of ongoing recognition. Whether your focus is on historic preservation, local foods and businesses, or just getting in front of thousands from the region, there is sure to be a fit for your organization. We are happy to customize packages to be of most benefit to you!

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For more information about specific events and opportunities, contact Lori at 417-529-3888 or lori@downtownjoplin.com